

DSANJ Bio Conference FY2026

Drug Seeds Alliance Network Japan



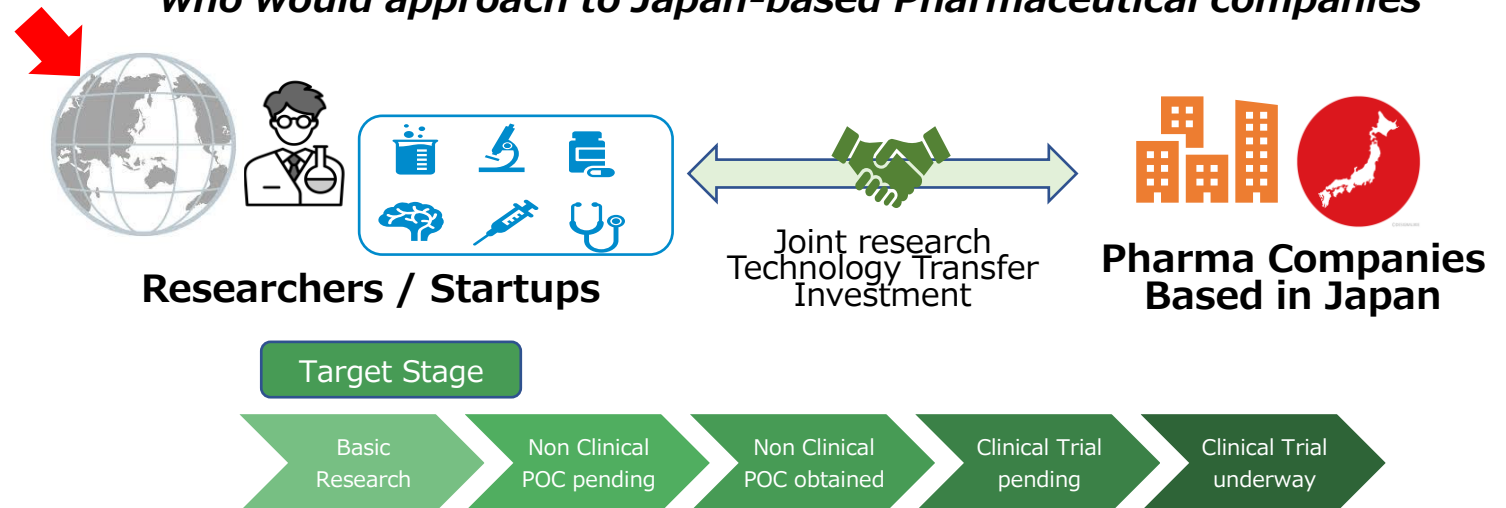
Osaka Chamber of Commerce and Industry

The "Drug Seeds Alliance Network Japan" is a program that supports academia and startup to form partnerships with pharma companies based on the research outcomes.

- ✓ Part of the program is the "DSANJ Bio Conference", a twice-yearly event aimed at sparking joint research, technology transfer, investment and etc. It is a valuable opportunity for researchers from universities, research institutions and startups to present promising drug seeds and platform technologies to pharma companies.
- ✓ An important event in the pharmaceutical business calendar since 2010, the conference has built up a large pool of pharma companies who participate regularly.

■ **Purpose :**
Promoting joint research,
technology transfer and
investment in drug discovery

*The best way for Startups and Academia researchers
who would approach to Japan-based Pharmaceutical companies*



- Pharma companies : 30 - 40
- Business proposals: 250/year
- Business meetings : 500/year

Apply to The Second Half "DSANJ Bio Conference" FY2026

Schedule	Jan. 27, 28, 29; Feb. 1, 2, 2027 Time: 10:00 – 18:00 (JST / UTC+9)
Application Period	August 20 – October 22, 2026 *including the submission of the required materials
Participants	100 -- 150 researchers from universities, research institutions, etc. 30 -- 40 pharma companies *If we receive a large number of applications, we may not be able to accept all applicants.
Program	①Sharing Your Proposal Materials with Japan-based Pharma ● We will provide DSANJ's proprietary proposal template designed to capture the interest of pharmaceutical companies ②One-on-one Online Meetings with Japan-based Pharma (40mins. per meeting) ● We will arrange online meetings with companies that request a meeting with you ● The meetings enable in-depth discussion of your research and potential collaboration opportunities ● We will notify you of the results of meetings (i.e., each counterpart's decision) approximately one month after the meeting *Please note that only non-confidential information will be handled in all parts of this program.
Advance notice of meetings arranged	We will notify whether pharma companies and VC have requested meetings with you about 1 month before each conference. If you get meeting requests, we will also inform you of the number and schedules.
Website	https://www.osaka.cci.or.jp/dsanj/en/researchers/2026winter.html

We welcome submission of research outcomes that fit into the following categories.

Categories

Drug targets; drug seeds (substances); platform technologies for drug discovery; biomarkers; diagnostic drugs and technologies; medical devices for use combination with drugs, etc

Modalities

Low-molecular drugs, antibody drugs, oligonucleotide therapeutics, gene therapy, recombinant protein, cell therapy, AI-powered drug discovery, vaccines, viruses, regenerative medicine, protein-protein interaction inhibitors, etc.

Target Disorders

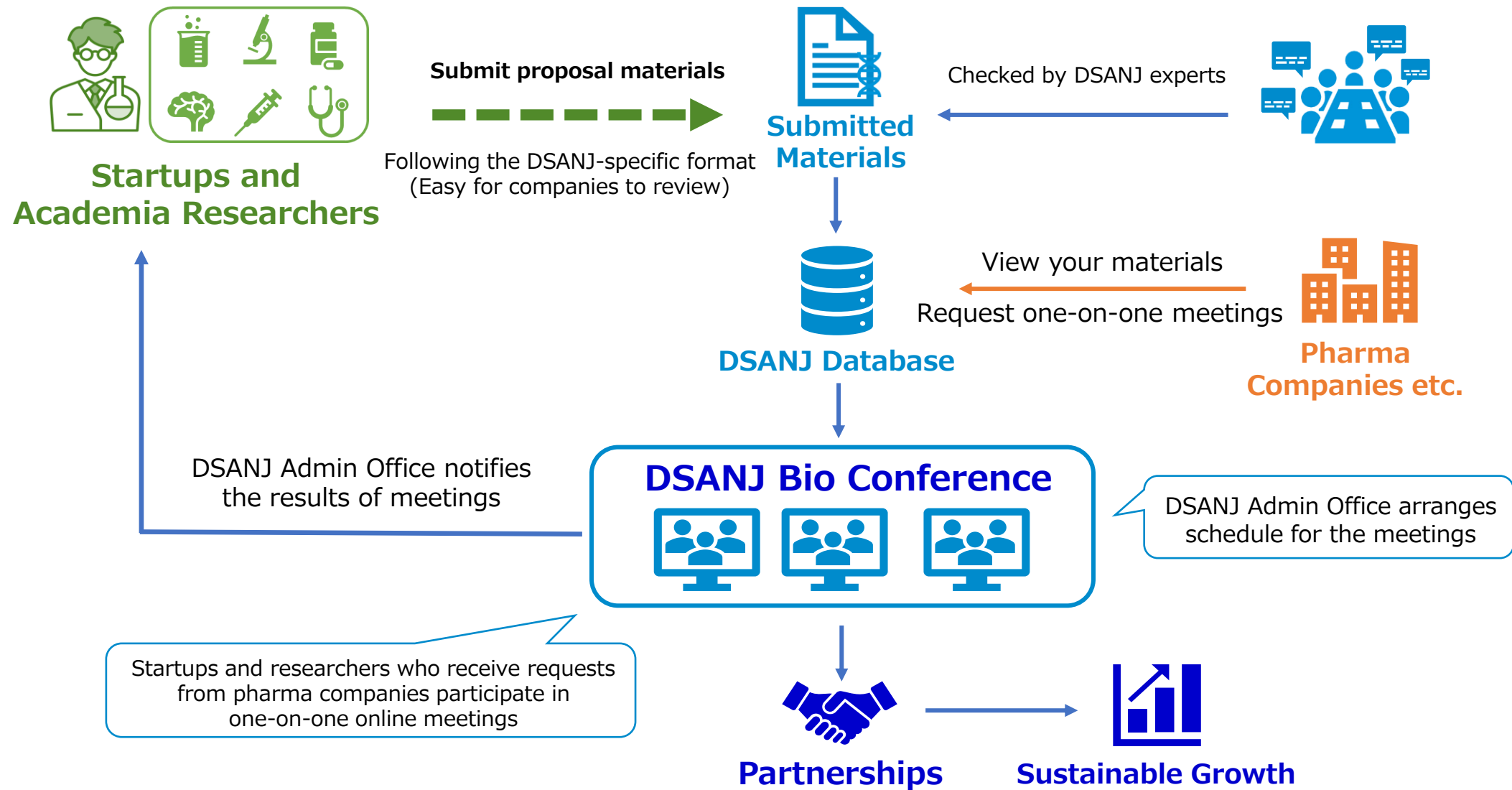
Metabolic disorders, circulatory disorders, infectious disorders, respiratory disorders, musculoskeletal disorders, cancer and malignant neoplasms, central nervous system disorders, pain, sensory organ disorders, immune system and inflammatory disorders, allergies, skin disorders, digestive and urinary disorders, ob-gyn disorders, rare disorders, etc.

Stage of Research Progress

Basic research; non-clinical POC pending; non-clinical POC obtained, clinical trials pending; clinical trials underway, etc.

Now Inviting Innovative Ideas for Next-Generation Drug Discovery and Development!

How DSANJ Works



Benefit 01

- ✓ Free Participation
- ✓ Participate From Anywhere in the World



- Participation is free. Even if meetings result in collaboration, we will not charge any success or commission fees.
- The program is fully online, so you can participate from your country.

Benefit 02

- ✓ Opportunities to Propose Your R&D Initiatives Efficiently to Japan-based Pharma



- With one participation, your proposal materials will be delivered to 30–40 major pharma companies.
- We will ensure that appropriate persons from the companies (including strategic and scientific experts) participate so that deep, substantive discussions about the collaboration can take place.

Benefit 03

- ✓ Comprehensive Support from DSANJ Admin Office



- We provide an original materials format designed to attract pharma companies' interest.
- DSANJ Admin Office will coordinate all meeting schedules with Japan-based pharma.

Benefit 04

- ✓ Restricted to Non-Confidential Information Only



- To avoid risks and disputes, **we have a strict rule that proposal materials and discussions with companies must not contain any confidential information.**

Timeline leading up to the conference (For Proposers)

2026

2027

Aug. 20–Oct. 22

Late November

Early December

Around Dec. 24

Jan. 27, 28, 29,

Feb. 1. 2



Application
(Submission of
proposal
materials)



Release proposal
materials
to companies



Hearing your desired
meeting dates and times

Scheduling by
the DSANJ Admin
Office



Notification of
tentative schedule

DSANJ Bio Conference FY2026



※Discussion using
only non-confidential
information

How to Join the “DSANJ Bio Conference FY2026”

➤ To participate in the DSANJ Bio Conference, follow these steps.

【Important Notice】

- Your application will be considered complete only after you have finished all Steps 1 through 3.
- The information submitted via the registration form, as well as the materials you have prepared, will be carefully reviewed by the DSANJ Admin Office. Please kindly note that, depending on the contents, we may not be able to accept your participation.

STEP 1

- Please complete your registration on the “DSANJ Bio Conference Application Webpage.”

▼See our website for details
<https://www.osaka.cci.or.jp/dsanj/en/>



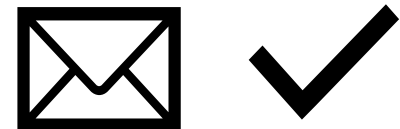
STEP 2

- After completing Step 1, you will receive the email with instructions for preparing the required materials.
- Please download the prescribed form from the URL provided in the email and prepare the materials accordingly.



STEP 3

- Please upload the completed materials to the designated folder as stated in the email you receive after Step 1.
- Once the upload is complete, you will receive an email titled “[Application Completed] DSANJ Bio Conference.”



DSANJ Bio Conference FY2026

Organizers

Osaka Chamber of Commerce and Industry
Kansai Pharmaceutical Industries Association

Co-organizer

Osaka Prefecture, Senri Life Science Foundation

Support

Japan Agency for Medical Research and Development (AMED),
Japan Pharmaceutical Manufacturers Association (JPMA),
National Institutes of Biomedical Innovation, Health and Nutrition,
New Energy and Industrial Technology Development Organization (NEDO),
Organization for Small & Medium Enterprises and Regional Innovation,
JAPAN (SME SUPPORT JAPAN), Japan External Trade Organization (JETRO),
Osaka City, Kyoto City, Kobe City, Kinki Bio-Industry Development Organization,
Urban Innovation Institute (UII)

Special Thanks

Kansai Bureau of Economy, Trade and Industry

Website

<https://www.osaka.cci.or.jp/dsanj/en/>

Please direct inquiries to:

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E-mail: contact@dsanj.jp