

DSANJ Bio Conference FY2025

Drug Seeds Alliance Network Japan

Organizers: Osaka Chamber of Commerce and Industry (Admin Team)
Japan Agency for Medical Research and Development, Japan
Pharmaceutical Manufacturers Association,
Kansai Pharmaceutical Industries Association

Co-organizer: Osaka Prefecture
Support: JETRO, Osaka City

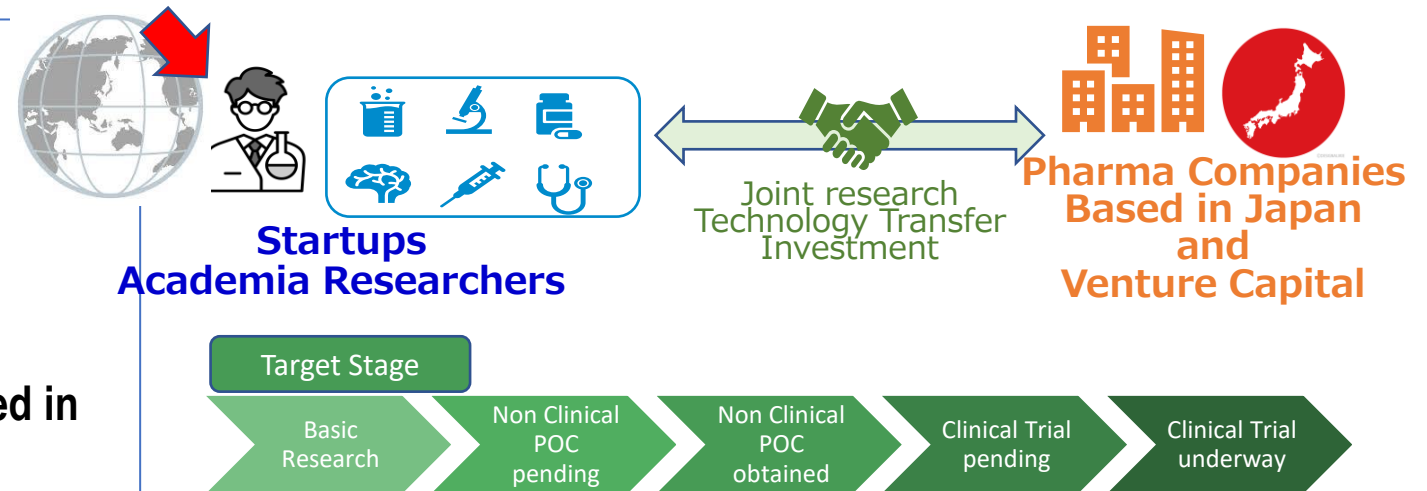
**Accelerating
Innovation for
Drug Discoveries
Business
Opportunities, and
a Brighter Future
for ALL**

The "Drug Seeds Alliance Network Japan" is a program that supports academia and startup to form partnerships with pharma companies and VC based on the research outcomes.

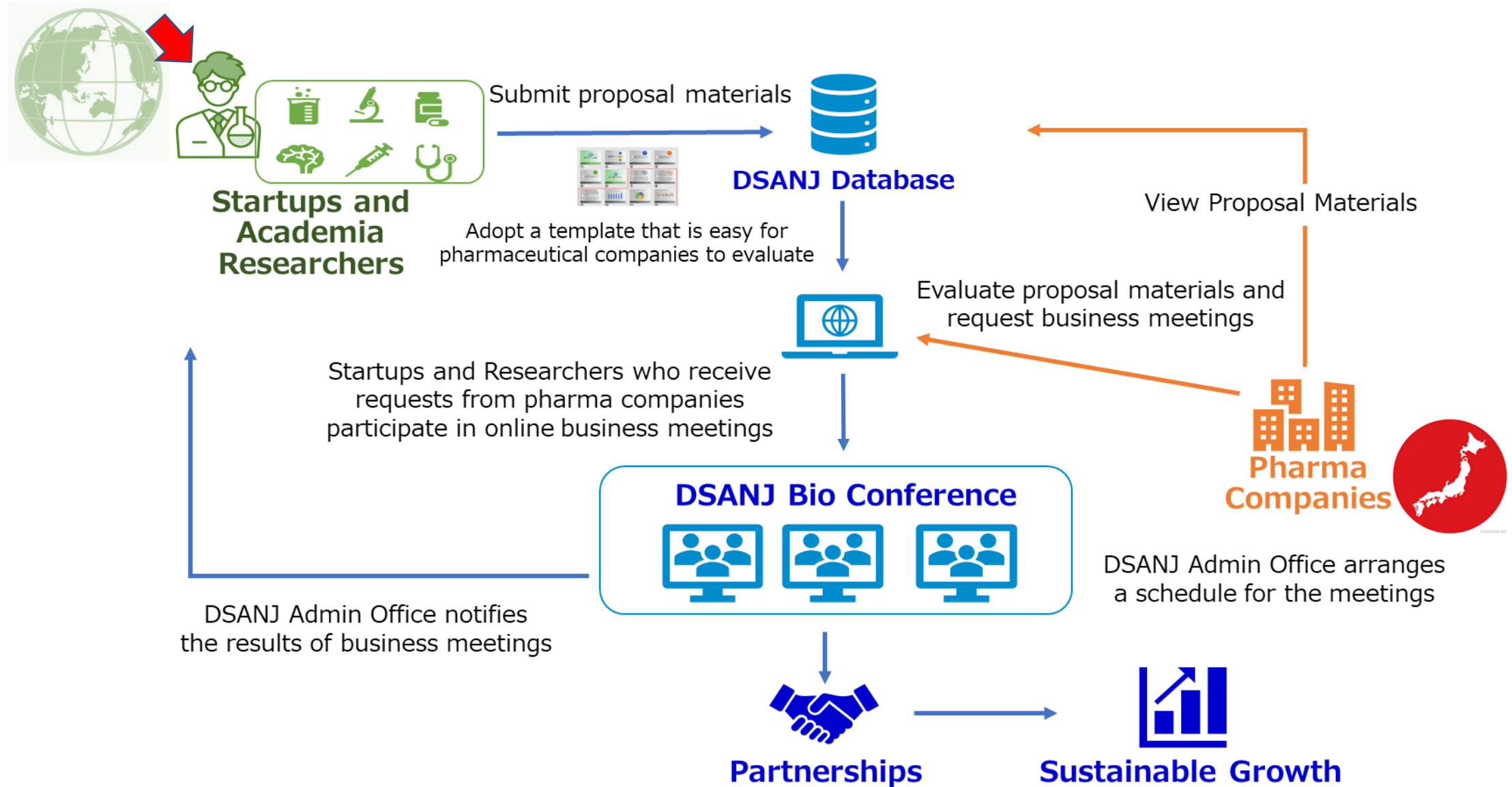
- ✓ Part of the program is the "DSANJ Bio Conference", a twice-yearly event aimed at sparking joint research, technology transfer, investment and etc. It is a valuable opportunity for **universities, research institutions, and startups** to present promising drug seeds and platform technologies originating from your research to pharma companies and VC.
- ✓ An important event in the pharmaceutical business calendar since 2010, the conference has built up a large pool of pharma companies who participate regularly.

*The best way for Startups and Academia researchers
who would approach to Japan-based Pharmaceutical companies*

- Pharma companies : 30—40
(VC are included)
- Business proposals: 150+/year
- Business meetings : 700/year
- Purpose: Joint research /Technology Transfer /Investment
- Since FY2010 , "DSANJ Bio Conference" resulted in 78 + joint research deals!



How DSANJ Works



Timeline leading up to the conference

2025

2026

Until Nov 20

Late Nov

Early Dec

Around Dec 26

1 week before

Jan. 28, 29, 30

Feb. 2, 3



Application
(Submission of
proposal materials)



Release proposal materials
to companies



Hearing your desired
meeting dates and times

Scheduling by
the DSANJ Admin Office



Notification of
tentative schedule



Meeting dates and times
confirmed

DSANJ Bio Conference FY2025



**Discussion using
only non-confidential information**

We welcome submission of research outcomes that fit into the following categories.

Categories

Drug targets; drug seeds (substances); platform technologies for drug discovery; biomarkers; diagnostic drugs and technologies; digital therapeutics; medical devices for use combination with drugs, etc

Modalities

Low-molecular drugs, antibody drugs, oligonucleotide therapeutics, gene therapy, recombinant protein, cell therapy, AI-powered drug discovery, vaccines, viruses, regenerative medicine, SaMD (treatment apps), digital healthcare, protein-protein interaction inhibitors, etc.

Target Disorders

Metabolic disorders, circulatory disorders, infectious disorders, respiratory disorders, musculoskeletal disorders, cancer and malignant neoplasms, central nervous system disorders, pain, sensory organ disorders, immune system and inflammatory disorders, allergies, skin disorders, digestive and urinary disorders, ob-gyn disorders, rare disorders, etc.

Stage of Research Progress

Basic research; non-clinical POC pending; non-clinical POC obtained, clinical trials pending; clinical trials underway, etc.

What's Special About the "DSANJ Bio Conference"?

The "DSANJ Bio Conference" is a closed event that matches those focused pharmaceutical research with drug discovery specialists from pharmaceutical companies and Venture Capital.

❑ **A chance to approach to 30 -- 40 pharma companies and VC in a single event**

The conference is an effective opportunity for you to provide details of your research to pharma companies and VC through one-on-one meetings. We do not disclose the list of participating pharma companies and VC, but if you have any questions regarding the information of companies, please contact the DSANJ Admin Team (Osaka Chamber of Commerce and Industry).

❑ **Meetings with suitable persons**

You can meet with both strategic and scientific experts from pharmaceutical companies—including those in research planning, alliances, and drug discovery fields like synthesis, pharmacology, and biotech

❑ **Materials and Meetings Limited to Non-Confidential Information**

Please note that both your proposal materials and the meeting discussion should be limited to non-confidential information. Confidential information will not be handled as part of this process.

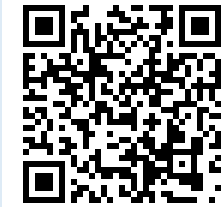
❑ **A Format Designed to Effectively Attract Pharma Companies and VC**

We support you in preparing your proposal using a standardized format that highlights key elements of interest to pharma companies and VC—such as unmet medical needs, the unique aspects of your research, and future development plans—to facilitate productive meetings.

❑ **We Take Care of Scheduling and Promotion**

All meeting scheduling is managed centrally by the DSANJ Admin Team, so you do not need to coordinate with companies directly.

Apply to The Second Half "DSANJ Bio Conference" FY2025

Conference Schedule	10:00–18:00 (JST) on Jan. 28, 29, 30; Feb. 2, 3, 2026 *However we can coordinate the meeting schedule according to your preferences, even before 10:00 after 18:00(JST).
Application Period	Aug.20 ~ Nov. 20, 2025
Advance notice of meetings arranged	We will notify whether pharma companies and VC have requested meetings with you around December 26, 2025. If you get meeting requests, we will also inform you of the number and schedules.
Participants	100--150 researchers from universities, research institutions, startups, etc. 30--40 pharma companies and 5--10 VC
Program	One-on-one Online meetings ● Meetings are one-on-one discussions between proposal submitters and the companies –no general audience presentation ● You can meet with companies that show interest to your proposal materials ■ 40 mins. per meeting ■ You are allowed to decline a meeting request from a company if you do not wish to meet with them ■ We will notify you of the results of meetings (i.e., the counterpart's decision) approx. one month after the conference
Apply	Apply via the online registration form via the URL or QR code shown here https://www.osaka.cci.or.jp/dsanj/en/researchers/20251006.html 

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Co-organizer

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Support

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Website

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Please direct inquiries to:

Masaki Kawasaki , Morihiro Utsuki , Mai Tsuda, Ako Makiyama, Rui Uchimura, Maki Inubushi, Mai Nakamura
DSANJ Admin Team at Osaka Chamber of Commerce and Industry
(2-8 Hommachibashi Chuo-ku, Osaka 540-0029 Japan)

Phone: +81-6-6944-6484

E-mail: contact@dsanj.jp